

## Karl Smith (MIBC)



Position: **Group Director**  
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### Overview

Working in the Automotive, Mass Transportation, Manufacturing, as well as Public Services, Karl has developed an unrivalled expertise in Lean Transformation Strategy Development, Business Process Redesign, Leadership Performance Coaching and the Instructional Design of Lean Culture Change Programs.

### Technical Capabilities

#### Lean Expert

Karl has led the design, development and evaluation of Strategic Planning and Policy Deployment programs, Karl is also qualified to Instructor Level in Total Productive Maintenance and Lean Systems implementation.

#### Executive Performance Coach

Karl has designed and delivered Performance Coaching programmes across Europe and Asia Pacific from Executive to Supervisor level for major corporations both in Rail and Automotive sectors.

#### Organisational and Process Design Specialist

Combining professional Project Management Standards [Associate member of the Institute of Project Managers] with a rigorous Instructional Design methodology Karl has led the design, delivery and evaluation of award winning Leadership Development programmes in Lean, Supply Chain Development, and Performance Management etc... For companies such as Bombardier Transportation, Ford Motor Company, Metronet / London Underground, Velux, Metro Trains Melbourne across Europe and Asia Pacific.

## Experience

**Group Director** | Project 7 Consultancy Ltd.

2009 - Present

**Partner** | Project 7 Consultancy Ltd.

2005 – 2009

**Project Manager** | Global Consulting Operation

2002 - 2005

**Senior Lean Specialist** | Global Consulting Operation

2000 - 2002

**Body Shop Senior Group Leader** | Toyota Motor Manufacturing UK

1997 - 2000

**Production Group Leader** | Toyota Motor Manufacturing UK

1993 - 1997

**Production Team Leader** | Toyota Motor Manufacturing UK

1992 – 1993

**Production Supervisor Qualified** | Jaguar Cars UK

1986 – 1991



## Clients

- BAE Systems ( Surface Ships / Military Air Solutions )
- Bombardier Transportation ( Train Manufacture and Maintenance )
- Landrover,
- Velux Windows
- Metronet / London Underground ( Track & Signals / Fleet / Stations & Civils / REW )
- Jaguar Cars
- Ford Motor Company ( Europe )
- Downer EDi (Train Manufacture )
- Metro Trains Melbourne ( Operations / Rolling Stock / Infrastructure / Support Functions )
- John Holland Group ( Rail / Aerospace )